# **Managing** Matters

## **Leading With Emotional Intelligence**

# **Course Objectives:**

- Describe the importance of emotions and emotional intelligence to effective leadership
- Diagnose the negative consequences of unmanaged emotions and low emotional intelligence in leaders, individual contributors and teams.
- Increase your level of emotional intelligence in four areas:
  - Your emotional self-awareness
  - o Your self-regulation
  - Your self-motivation
  - Your social awareness (empathy)
- Apply the principals of emotional intelligence to key leadership activities:
  - Building trusting relationships
  - o Creating a culture that encourages openness and authenticity
  - Building unified teams

## **Course Content:**

- 1. Introduction to Emotional Intelligence
- 2. Leading yourself in an Emotionally Intelligent way
- 3. Building relationships in an Emotionally Intelligent way
- 4. Building an Emotionally Intelligent team

#### **Delivery Format:**

- Mini-lecture
- Small group exercise
- Small and large group discussion
- Emotional Intelligence Appraisal